

Telling Industries
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RESPONSIVENESS, SERVICE, QUALITY

Date: February 1, 2018

To: Our Valued Customers

Re: Price Increase Announcement - Effective March 5, 2018

Due to recent increases in global steel cost and rising transportation costs, Telling Industries LLC will raise prices on several products, effective March 5, 2018. Specific price sheets will be forthcoming to reflect new pricing.

- March 5, 2018 price increase on all Studs & Track
- No price increase on most Accessories

Telling Industries will honor all active quotations in accordance with our quote policy. An active quotation is any quote that is current within the last 6 months.

For quotes that are older than 6 months, the price increase may be applied. We suggest all our valued customers review any open job commitments with contractors and builders and contact your Telling Representative.

Thank you for your continued support!

Charles A. Haba

Chuck Haba
President

Two handwritten signatures in black ink. The first signature is 'AJ Dinunizo' and the second is 'John Greminger'. Both are written in a cursive, flowing style.

AJ Dinunizo and John Greminger
National Sales Managers

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