

Telling Industries
4420 Sherwin Road
Willoughby, OH 44094



Phone: 440.974.3370
Fax: 440.974.3408
Toll Free: 866.372.6384

RESPONSIVENESS, SERVICE, QUALITY

Date: June 29, 2018

To: Our Valued Customers

Re: Price Increase Announcement - Effective July 16, 2018

Telling Industries LLC is proud to be American owned & operated, with the vast majority of our raw steel purchases coming from domestic sources. However, global economics, tariffs, and recent increases in domestic steel costs are necessitating a price increase on most Accessories including RC1 effective July 16, 2018. Specific price sheets will be forthcoming to reflect new pricing.

Telling Industries will make every effort to honor all active quotations in accordance with our quote policy. An active quotation is any quote that has been signed and accepted by Telling within 30 days of quote date and orders placed within the last 6 months. For quotes that are older than 6 months, not signed, or inactive, the price increase will be applied.

As good business partners, we welcome continued dialog and discussion with all our valued customers, especially during these turbulent times in the steel industry.

Thank you for your continued support!

Charles A. Haba

Chuck Haba
President

AJ Dinunizo *John Greninger*

AJ Dinunizo and John Greninger
National Sales Managers

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