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Date: April 26, 2018

To: Our Valued Customers

Re: Price Increase Announcement – Minimum 10% Effective June 1, 2018

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Due to the continued successive increases in steel cost, Marino\WARE will raise prices a minimum of 10% on all products, effective June 1, 2018. Price pages will be distributed by May 25<sup>th</sup>.

Marino\WARE will honor all quotations activated in accordance with the “Quote Activation Policy,” which went into effect on April 13, 2010, and can be found here [MW Policy 10/13/10](#).

**We urge you to review any open job commitments with your customers and your Marino\WARE sales representative. We urge contractors to allow for extra time during the order process, as mill shipments may run late.**

Thank you for your continued support!

Marino\WARE

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| ★ NEW JERSEY FACILITY<br>400 Metuchen Road<br>South Plainfield, NJ 07080<br>(800) 627-4661<br>(908) 757-9000<br>(908) 412-1442 FAX | ★ GEORGIA FACILITY<br>777 Greenbelt Parkway<br>Griffin, GA 30223<br>(800) 504-8199<br>(678) 688-1312<br>(678) 688-1379 FAX | ★ INDIANA FACILITY<br>4245 Railroad Avenue<br>East Chicago, IN 46312<br>(866) 636-6002<br>(219) 378-7100<br>(219) 378-7106 FAX | ★ TEXAS FACILITY<br>10101 Bay Area Boulevard<br>Pasadena, TX 77507<br>(800) 504-8199<br>(678) 688-1312<br>(281) 283-8105 FAX | ★ NEW YORK SALES OFFICE<br>137 Broadway, Suite B1<br>Amityville, NY 11701<br>(800) 627-4667<br>(631) 691-2200<br>(631) 691-1492 FAX | ★ ENGINEERING OFFICE<br>100 Hendrick Drive, Suite 200<br>McDonough, GA 30253<br>(866) 545-1545<br>(678) 688-7780<br>(770) 507-2605 FAX |
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