

April 23rd, 2018

## Price Increase Announcement and Project Quote Policy

To Our Valued Customers:

Due to escalating steel costs, ClarkDietrich will implement a June 1<sup>st</sup> price increase of a minimum of 10% on all products, in all markets east of the Rockies. Our West Coast region has an increase scheduled for May 1<sup>st</sup>, 2018.

Additionally, on June 1<sup>st</sup> 2018, ClarkDietrich will be revising our quotation policy nationally to the following:

- I. Project quotes must be confirmed in writing within 30 days of issuance.
- II. Budgetary escalation will not be provided on 30 Day Price Agreements and Standard 6 month quotes.
- III. A Project Agreement must be signed for any project pricing commitments longer than 6 months.
  - a. Project must be 200,000 lbs. or larger to qualify.
- IV. A copy of our updated quote policy can be found at;  
<https://www.clarkdietrich.com/support-tools/sales-forms>

We strive to be your very best supplier and will help navigate you through these turbulent times. Thank you for your continued loyalty and support.

Sincerely,

**ClarkDietrich Building Systems**