

April 23rd, 2018

Price Increase Announcement and Project Quote Policy

To Our Valued Customers:

Due to escalating steel costs, ClarkDietrich will implement a June 1st price increase of a minimum of 10% on all products, in all markets east of the Rockies. Our West Coast region has an increase scheduled for May 1st, 2018.

Additionally, on June 1st 2018, ClarkDietrich will be revising our quotation policy nationally to the following:

- I. Project quotes must be confirmed in writing within 30 days of issuance.
- II. Budgetary escalation will not be provided on 30 Day Price Agreements and Standard 6 month quotes.
- III. A Project Agreement must be signed for any project pricing commitments longer than 6 months.
 - a. Project must be 200,000 lbs. or larger to qualify.
- IV. A copy of our updated quote policy can be found at;
<https://www.clarkdietrich.com/support-tools/sales-forms>

We strive to be your very best supplier and will help navigate you through these turbulent times. Thank you for your continued loyalty and support.

Sincerely,

ClarkDietrich Building Systems