

April 27, 2018

To: U.S. CertainTeed Ceilings Customers

Subject: CertainTeed Ceilings Price Increase Notice

Effective with all shipments on or after June 1, 2018, CertainTeed Ceilings will increase the price on all suspension system products up to 11% and perimeter trim products up to 7% for all U.S. Customers. This price increase is the result of cost increases in raw materials.

As a result of high demand and restricted steel availability, CertainTeed Ceilings will institute a managed availability program on June 1, 2018. Your CertainTeed Ceilings area representative will provide you with more information in May 2018.

New price lists will be provided to you by your CertainTeed Ceilings representative.

We, at CertainTeed Ceilings, very much appreciate your business.

Regards,



Eric J. Brown
Vice President, Sales
CertainTeed Ceilings



CertainTeed Ceilings